REPRINT

MB

BAUD BROTHERS INC. best quality in last and plaster

David A. Lenshyn P.O. Box 50211 • Colo. Springs, CO 80949-0211 (719) 260-8861 • Fax (719) 531-6388

> Kel Crete Industries PO Box 52217 Tulsa OK 74152-0217

Re: Kel Crete Premium Liquid Admixture

Attn: Charles Green

Dear Mr. Green:

We have received our first shipment of Kel Crete in May, 96. We at Mud Brothers Inc. and Challenger Construction Products feel we owe you a sincere"thank you" for your honesty in your claim that Kel Crete admix is the one that really works.

We achieved dramatic results from the beginning of it's use. Two weeks later, we took your advice and ordered a shipment of Nycon 2000 fibers. The Nicon fibers used with Kel Crete admix in our cement plaster base coat has exceeded all my expectations. We have made Kel Crete and Nycon fibers a permanent addition to our methods. Our motto"The best quality in lath and plaster" has always been a solid claim with our company, and we are always in search of better products and methods. We have determined for ourselves and are convinced (due to the results of our own lab tests, and tests in the field) That Kel Crete used alone is without a doubt a better way. Kel Crete used with Nycon 2000 is a combination which we consider unbeatable.

We have greatly reduced callbacks. A very substantial savings in labor. Damp curing is minimal, as strength is achieved rapidly. We no longer use lime, and all products with lime added have been deleated from our cement plaster base coat. This alone has more than covered the cost of your Kel Crete product.

We have over the years spent thousands of dollars for black colored liquid admix products which I now know are nothing more than air entrainment ad mixes. None of which have ever come close to the performance of Kel Crete.

The four hundred dollars we invested in a black colored admix product with the promise of properties which Kel Crete has, but absent in theirs, is obviously not refundable. We have the product, We won't use it, and no place to send it. in the end though, it was worth the education.

Your confident no questions asked money back guarantee gained our trust in your company. Using Kel Crete resulted in our trust in your product.

A special thanks to the Division of Construction Quality Engineers Inc. (Who first recommended and explained your product). And thank you for all your helpful service.

Robert A. Burkhardt Mgr. / Estimator